



**MASON & MASON**  
CAPITAL RESERVE ANALYSTS, INC.



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Condition Assessment  
&  
Reserve Fund Plan Update  
2020  
**Marshall Pond**  
Burke, Virginia



Prepared for:  
The Board of Trustees  
Burke Centre Conservancy

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**MASON & MASON**  
**CAPITAL RESERVE ANALYSTS, INC.**



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P. O. Box 1 Fort Valley, Virginia 22652 800-776-6980 admin@masonreserves.com Fax 800-776-6408

March 27, 2020

Mr. Bob Bray, Finance Administrator  
Burke Centre Conservancy  
6060 Burke Centre Parkway  
Burke, Virginia 22015-3702

RE: **CONDITION ASSESSMENT AND RESERVE FUND PLAN UPDATE 2020**  
**Marshall Pond Cluster**  
Burke, Virginia  
Project No. 8903#20

Dear Mr. Bray:

Mason & Mason Capital Reserve Analysts, Inc. has completed the report for Marshall Pond.

As outlined in our proposal, the report is being submitted to you and the Board of Directors for review and comment. A review of the Summary of Key Issues iii, and Sections 1 and 2 will provide you with our findings and financial analyses.

We genuinely appreciate the opportunity to work with you and the Cluster.

Sincerely,

Mason & Mason Capital Reserve Analysts, Inc.

Levi K. Mason, R. S.  
Vice President



James G. Mason, R. S.  
Principal



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### RESERVE FUND PLAN

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## FOREWORD

### PLEASE READ THIS FIRST

This report contains information the Board requires to fulfill its fiduciary responsibilities with respect to the financial health of the Association. Even if you are already familiar with the concepts of capital reserve planning, it requires some study. The information in this report is vital to your Association's financial health. Unless you understand it, your Association may not follow it. This may lead to underfunding and financial stress at some time in the future.

Our years of experience providing reserve analysis to both first-time and multi-update return clients have compelled us to develop a logical funding approach, which is based on generational equity and fairness to common-interest property owners that helps ensure realistic reserve funding levels.

Our approach is neither standard, nor is it necessarily easy to understand without first becoming familiar with some basic concepts. Section 3 explains these concepts in more detail. We want you to understand them because a well-informed Association makes the best decisions for its common-property owners.

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## SUMMARY OF KEY ISSUES

Different readers will look for different things from this report. Perhaps the homeowner will just be looking for the high points. A prospective buyer may be looking at the general financial condition of the Association's reserves. A Board member should probe deeper in order to understand the financial tools that will be helpful in fulfilling their fiduciary responsibilities to the Association.

The Summary of Key Issues presents a recapitulation of the most important findings of Marshall Pond Cluster's Reserve Fund Plan Update. Each is discussed in greater detail in the body of the report. We encourage the reader to "go deeper" into the report, and we have written it in a way that's understandable to a first-time reader.

Analyzing the capital reserves reveals that:

- The reserve fund is **fully funded** through 2019. Our goal is to maintain fully funded status through the end of the 20-year period (2039).

To maintain fully funded status, the Board should:

- Reduce the annual contribution in **2021** from **\$15,587** to **\$14,419**, followed by annual adjustments of **1.25%** thereafter.
  - This represents a reduction from **\$12.99** to **\$12.02** (a net reduction of **\$0.97**) per residence, per month (based on **100** family homes).
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## VISUAL EVALUATION METHODOLOGY

The first step in the process is collection of specific data on each of your community's commonly-held components. This information includes quantity and condition of each included component. We collect most of this data during the on-site field survey. When this information is not available in the field, we may obtain it by discussion with those knowledgeable through management or service activities.

The field survey or condition assessment is visual and non-invasive. We don't perform destructive testing to uncover hidden conditions; perform operational testing of mechanical, electrical, plumbing, fire and life safety protection; or perform code compliance analysis.

We make no warranty that every defect has been identified. Our scope of work doesn't include an evaluation of moisture penetration, mold, indoor air quality, or other environmental issues. While we may identify safety hazards observed during the course of the field survey, this report shouldn't be considered a safety evaluation of components.

Replacement costs are sometimes based on published references, such as R. S. Means. However, our opinions of replacement costs usually include removal and disposal and are usually based on experience with similar projects including information provided by local contractors and reported client experience. Actual construction costs can vary significantly due to seasonal considerations, material availability, labor, economy of scale, and other factors beyond our control.

Projected useful service lives are based on statistical data and our opinion of their current visual condition. No guarantee of component service life expectancies are expressed or implied and none should be inferred by this report. Your actual experience in replacing components may differ significantly from the projections in the report, because of conditions beyond our control or that were not visually apparent at the time of the survey.

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## 1. INTRODUCTION

**1.1 Background:** Marshall Pond Cluster is comprised of 103 single-family homes of which 100 are located on both sides of Marshall Pond Road (Route 6440), and 4 are located on the cul-de-sac end of Belleair Road (Route 4535) in Burke, Virginia. The community was constructed circa 1978. Twelve private driveways serve the community designated as Ash, Maple, Beech, Nutmeg, Cedar, Dogwood, Elm, Forsythia, Oak, Pine, Linden, and Belleair. Three homes are served by private driveways on public roads (10114 Marshall Pond Road and 6214 and 6215 Belleair Road) are not included in the Reserve Fund Plan coverage. Hence, they are excluded from the homes used in the per-home calculations (100 versus 103). The pavement layout does not include concrete sidewalks, curbs and gutters, or parking areas. Site features include storm water drainage (6 structures of which 5 are in the VDOT right-of-way).

We are providing the Condition Assessment and Reserve Fund Plan Update based on Proposal Acceptance Agreement No. 8903#20 dated October 9, 2019. Our services are subject to all terms and conditions specified therein.

Mason & Mason did not review the declarations, covenants, or other organization documents pertaining to the establishment and governance of the Cluster. Ultimately, the establishment, management, and expenditure of reserves are within the discretion of the Cluster and its Board of Directors pursuant to their organizational documents and subject to the laws of the applicable jurisdiction. We are not financially associated with Burke Centre Conservancy Management or the Cluster, and therefore do not have any conflicts of interest that would bias this report. Information provided by Management is deemed reliable. This report is not intended to be an audit or a forensic investigation. This report is not a mandate, but is intended to be a guide for future planning.

Mason & Mason provided a Level I Condition Assessment and Reserve Fund Plan for Marshall Pond Cluster in 2006, and Level II Updates in 2010 and 2015. This report is an additional Level II Update and includes a new condition assessment. All common components were visually observed. Measurements and quantities were generally accepted from the previous report except where changes have occurred. The update report is a stand-alone document and reference to the previous report should not be necessary.

Levi K. Mason R. S. and Eva Pastalkova, Ph.D., Analyst conducted the field evaluation for this report on March 17, 2020. The sky was clear, and the temperature was approximately 58 degrees F. Light precipitation occurred the night before the site visit. The pavements and grounds were partially wet and generally clean of debris.

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**1.2 Principal Findings:** The asphalt pavement in the pipestems from Phase 1. (Ash, Maple, Beech, Nutmeg, Cedar, Dogwood, Elm, Forsythia, Oak, Pine, and Linden) ranges from good to poor condition. We observed that some full-depth repair and crack filling repairs were done recently. We have scheduled further extensive near-term repairs in order to achieve the projected service life of the pavement in these pipestems.

The asphalt pavement in pipestems from Phase 2. (Belleair) is in poor condition. We have scheduled a near-term restoration project of this asphalt pavement in accordance with our projections from 2015.

The pricing provided by Management indicates that moderate price reductions have occurred since 2015 resulting in a slightly lower than projected level of contribution. Currently the reserve fund appears to be fully funded for the current cycle and the contributions should be slightly lowered to address generational equity issues, while maintaining fully funded status long-term. The Association has adequate reserve funding and should be proactive in making the necessary common component repairs and replacements.

In order to maintain the physical attributes that preserve property values and provide a safe environment for occupants and guests, a series of capital expenditures should be anticipated. Consequently, we have scheduled near-, mid-, and late-term restoration and replacement projects based on anticipated need from our experience with similar properties.

Generally, our approach is to group appropriately related component replacement items into projects. This creates a more realistic model and allows a grouping timeline that is more convenient to schedule and logical to accomplish. Please see the Table 1 Discussion, Column 18, and the Asphalt Pavement Report in Section 7, for specific information.

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## 2. FINANCIAL ANALYSIS

We track the annual inflation rate among our clients based on their reported costs for typical services. The average rate of inflation since the 2008 recession has been 1.46% according to the U.S. Labor Department, and is similar in our experience with clients. Substantially higher inflation rates have not materialized since then. So, we are using a 2% annual rate of inflation in our calculations. Interest income has also remained low since 2008, and many smaller Associations and Condominiums are earning less than 2% on savings accounts. So, we are using a 1.5% interest income rate of return in our calculations. However, unlike reserves, interest income is taxable, which may reduce the net gain even further. We anticipate increasingly volatile economic conditions near to mid-term. It is prudent to keep a close watch on the economy and be ready to respond by updating the reserve fund plan as economic changes dictate.

**2.1 Calculation Basics:** The Cluster is on a calendar fiscal year. Management reported that the audited reserve fund balance, including cash and securities, as of **December 31, 2019**, was **\$138,867**. We have used **2.00%** annual inflation and **1.50%** annual interest income in our calculations. The total expenditures for the twenty-year period for both the **Cash Flow Method** and **Component Method** are projected to be **\$337,861**.

**2.2 Current Funding Analysis, Cash Flow Method (Table 3):** The 2020 annual contribution to reserves has been set at **\$15,587** with a presumed **2.0%** annual increase. At this level, the total for all annual contributions for the twenty-year period would be **\$378,723**, and the total interest income is projected to be **\$43,440**. **This funding results in unnecessarily high balances throughout the twenty-year period and over funds the reserves.**

**2.3 Alternative Funding Analysis, Cash Flow Method, Hybrid Approach (Table 3.1):** This plan provides the annual contributions necessary to maintain balances more consistent with the **fully funded goal by reducing the annual contribution to \$14,419 in 2021 and providing a 1.25% annual adjustment thereafter. This plan allows for a gradual increase over time after the initial reduction, and addresses generational equity issues.** The total for all annual contributions for the twenty-year period would be **\$322,659**, and the total interest income is projected to be **\$36,344**. **The fully funded balance in 2039 is \$160,009.**

**2.4 Funding Analysis, Component Method (Table 4):** This method of funding would require variable annual contributions, averaging **\$16,139** over the twenty-year period. The total for all annual contributions would be **\$322,772**, and the total interest income is projected to be **\$36,231**. **The fully funded balance in 2039 is \$160,009.** The Component Method model considers the current reserve fund balance in computing individual component contributions for current cycles.

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### 3. METHODS OF FUNDING

Once the data are compiled, our proprietary software produces two distinct funding methods. These are the **Component Method** and **Cash Flow Method**. Each of these methods is used in analyzing your Association's reserve status and each plays a role in the Board's decision on how to fund reserves. While we provide the guidance, the choice of funding method is ultimately the prerogative of the Board. Considering the vulnerability of the Association's assets, its risk tolerance, and its ability to fund contributions, the Board should decide how the Association will fund its reserves and at what level.

**3.1 Component Method:** As reserve analysts, we recognize the value of Component Method calculations as they address both future replacement costs and the time remaining to fund them. **This is the foundation of the savings concept. You will see the term "fully funded."** This simply means you are on schedule, in any given year, to accrue sufficient funds by the component's replacement date. It does not mean you must have 100% of the funds ahead of time. Simplified Example: A component projected to cost \$1,000 at the end of its 10-year life cycle would require a \$100 annual contribution in each of the 10 years. As long as you follow this contribution plan, the component is "fully funded."

Prior to determining the actual required annual contribution, a complex calculation apportions the existing reserve fund to each component. Each component's remaining unfunded balance forms the basis for the required contribution going forward.

Funds set aside for replacement of individual components are not normally used for the replacement of other components, even though the funds reside in the same bank account. In rare cases where a reserve fund is actually overfunded, \$0 will be displayed on the Component Method tables, indicating that the component is fully funded for that cycle.

While the time basis for the report is a 20-year period, the Component Method allows for inclusion of long-life components that may require replacement after the specified period. **This allows for funding of long-life components contemporaneously, which is fundamentally fair if they are serving the current owners. This is in contrast to saying, "if it doesn't require replacement within our 20-year period, we're going to ignore it."**

Due to replacement cycle time and cost differentials, the Component Method typically results in annual contribution fluctuations, which often makes it difficult for a Board to implement. **However, its guidance is essential and invaluable for understanding funding liabilities and making informed recommendations.** Table 4 shows these calculations, as well as projects interest income, expenses with inflation, and yearly balances, which will be "fully funded."

**3.2 Cash Flow Method:** The Cash Flow Method is easier to implement. It is a simple 20-year spread sheet that includes the starting balance, current contribution, interest income, inflation rate, projected expenses, and resulting yearly balances. The Cash Flow Method pools the contributions allocated to each of the Association's common components into a single "account."

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Table 3 shows these calculations. This table reflects the information you provided on your reserve fund balance and current contribution. It also shows projected yearly positive or negative balances. **The Cash Flow Method doesn't include replacement funding for anything beyond the 20-year period, thus leaving a potential shortfall in funding and failing to address generational equity if not specifically set to do so.** It doesn't provide any real guidance beyond the basic information. There are several variations on cash flow goals such as Threshold Funding (just enough to stay positive) and Percentage Funding (a predetermined level based on some arbitrary percentage), but these schemes don't address the reality of fully funding, and typically are just a way of passing the obligation on to the next generation.

**3.3 Hybrid Approach:** Please note that this is not a method, rather a way (approach) for us to utilize the Cash Flow Method, while ensuring the appropriate funding levels are achieved long-term. Our Hybrid Approach uses the projected fully funded balance at the end of the 20-year period from Table 4 as a funding goal. We then set up Cash Flow funding plans. Table 3 is your "where we are now" Cash Flow spreadsheet modeling your reserve balance and current contribution. Table 3.1 (and possibly others) provides alternative(s) to this that meet the fully funded goal from Table 4.

We usually establish a new Cash Flow contribution that requires only small annual inflationary increases to reach the fully funded goal at the end of the 20-year period. This has the added effect of establishing a funding plan that addresses inflation. The contribution in the first year, adjusted for inflation, is equal to the contribution in the last year, based on inflated dollars (future value of money). This approach will also allow underfunded Associations the time to catch up, mitigating undue hardships. It balances the risk of temporary underfunding with the benefit of consistent predictable increasing contributions. The combination of the Component and Cash Flow Methods (Hybrid Approach) provides the advantages of both methods.

## 4. RESERVE PROGRAMMING

The Mason & Mason proprietary software used to produce the financial tables (Tables 1 through 4) have been under continual refinement for over a decade. It is unique in the industry as it provides comprehensive modeling through Microsoft Access and Excel that addresses the many challenges of reserve funding, allows analysts and clients to run "what if" scenarios, provides an easy to understand matrix of views and functions, and is easily provided to clients through e-mail.

**4.1 Interest Income on Reserve Funds:** Most Associations invest at least part of their reserve funds. Small Associations may simply use a savings account or certificates of deposit, while large Associations may have multiple investments with short-, medium-, and long-term instruments. One issue that is difficult to quantify is the percentage of funds invested. Some Associations invest a fairly substantial portion, while others hold back due to current cash outflow obligations. Some Associations do not reinvest the investment proceeds in their reserves; rather they divert the cash into their operations fund. We do not agree with this approach as it has the effect of requiring additional reserve contributions to make up for the difference. There is also the issue of changing rates over the 20-year period. In the recent past we have seen large swings in relatively short time periods. While reserve funds are not usually taxable by the IRS, the investment income generated by the reserve fund is taxable in most

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situations. Even with all these potential pitfalls, investment income still represents a substantial source of additional funds and for this reason should not be ignored. There is no way to make “one size fits all” with any accuracy for the individual Association. Our approach to this dilemma is to use lower approximations that compensate for less than 100% of funds invested. We feel this is still better than not recognizing it, and periodic updates allow for adjustments based on experience. The rate can be set at any level, including zero, for Associations desiring to not recognize interest. **The rate should reflect, as accurately as possible, the actual composite rate of return on all securities and other instruments of investment including allowances for taxes.**

The interest income displayed on Table 3 and Table 4 is the summation of the beginning reserve fund interest accrual and the interest earned on the contributions minus the interest lost by withdrawing the capital expenditures. This method of calculation, while not exact, approximates the averages of the three principal components of a reserve fund for each twelve-month period.

**4.2 Future Replacement Costs (Inflation):** Inflation is a fact of life. In order to replicate future financial conditions as accurately as possible, inflation on replacement costs should be recognized. The financial tables have been programmed to calculate inflation based upon a pre-determined rate. This rate can be set at any level, including zero. **A plan that doesn't include inflation is a 1-year plan, and any data beyond that first year won't reflect reality.**

**4.3 Simultaneous Funding:** This is a method of calculating funding for multiple replacement cycles of a single component over a period of time from the same starting date. Simple Example: Funding for a re-roofing project, while, at the same time, funding for a second, subsequent re-roofing project. This method serves a special purpose if multiple-phase projects are all near-term, but will result in higher annual contribution requirements and leads to generational equity issues otherwise. We use this type of programming only in special circumstances.

**4.4 Sequential Funding:** This is a method of calculating funding for multiple replacement cycles of a single component over a period of time where each funding cycle begins when the previous cycle ends. Simple Example: Funding for the second re-roofing project begins after the completion of the initial re-roofing project. This method of funding appears to be fundamentally equitable. We use this type of programming except in special circumstances.

**4.5 Normal Replacement:** Components are scheduled for complete replacement at the end of their useful service lives. Simple Example: An entrance sign is generally replaced all at once.

**4.6 Cyclic Replacement:** Components are replaced in stages over a period of time. Simple Example: Deficient sidewalk panels are typically replaced individually as a small percentage, rather than the complete system.

**4.7 Minor Components:** A minimum component value is usually established for inclusion in the reserve fund. Components of insignificant value in relation to the scale of the Association shouldn't be included and should be deferred to the operations budget. A small Association might exclude components with aggregate values less than \$1,000, while a large Association might exclude components with aggregate values of less than \$10,000. Including many small components tends to over complicate the plan and doesn't provide any relative value or utility.

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**4.8 Long Life Components:** Almost all Associations have some components with long or very long useful service lives typically ranging between thirty and sixty years. Traditionally, this type of component has been ignored completely. Simple Example: Single replacement components such as entrance monuments should be programmed for full replacement at their statistical service life. This allows for all common property owners to pay their fair share during the time the component serves them. This also has the added effect of reducing the funding burden significantly as it is carried over many years.

**4.9 Projected Useful Service Life:** Useful service lives of components are established using construction industry standards and our local experience as a guideline. Useful service lives can vary greatly due to initial quality and installation, inappropriate materials, maintenance practices or lack thereof, environment, parts attrition, and obsolescence. By visual observation, the projected useful service life may be shortened or extended due to the present condition. The projected useful service life is not a mandate, but a guideline, for anticipating when a component will require replacement and how many years remain to fund it.

**4.10 Generational Equity:** As the term applies to reserves, it is the state of fairness between and over the generations relating to responsibility for assets you are utilizing during your time of ownership. It is neither reasonable, nor good business to defer current liabilities to future owners. This practice is not only unfair; it can also have a very negative impact on future property values.

## 5. UPDATING THE RESERVE FUND PLAN

A reserve fund plan should be periodically updated to remain a viable planning tool. Changing financial conditions and widely varying aging patterns of components dictate that revisions should be undertaken periodically from one to five years, depending upon the complexity of the common assets and the age of the community. Weather, which is unpredictable, plays a large part in the aging process.

Full Updates (Level II) include a site visit to observe current conditions. These updates include adjustments to the component inventory, replacement schedules, annual contributions, balances, replacement costs, inflation rates, and interest income.

We encourage Associations that are undergoing multiple simultaneous or sequential costly restoration projects (usually high rise buildings) to perform Level III Administrative Updates. Administrative updates do not include a condition assessment. They are accomplished by comparing original projections with actual experience during the interim period as reported by Management. These updates can be performed annually and include adjustments to the replacement schedules, contributions, balances, replacement costs, inflation rates, and interest income. The Level III Administrative Update can be a cost-effective way of keeping current between Level II Full Update cycles. Full Updates (Level II) and Administrative Updates (Level III) help to ensure the integrity of the reserve fund plan.

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## 6. PREVENTIVE MAINTENANCE

The following preventive maintenance practices are suggested to assist the Association in the development of a routine maintenance program. The recommendations are not to be considered the only maintenance required, but should be included in an overall program. The development of a maintenance checklist and an annual condition survey will help extend the useful service lives of the Association's assets.

This section includes best maintenance practices or life-extension maintenance for many, but not necessarily all, components in the report. Items for which no maintenance is necessary, appropriate or beyond the purview of this report are not included in this section. We typically include them for townhomes and garden condominiums while mid- and high-rise buildings are generally too complex.

**6.1 Asphalt Pavement:** Pavement maintenance is the routine work performed to keep a pavement, subjected to normal traffic and the ordinary forces of nature, as close as possible to its as-constructed condition. Asphalt overlays may be used to correct both surface deficiencies and structural deficiencies. Surface deficiencies in asphalt pavement usually are corrected by thin resurfacing, but structural deficiencies require overlays designed on factors such as pavement properties and traffic loading. Any needed full-depth repairs and crack filling should be accomplished prior to overlaying. The edgemoil and overlay process includes milling the edges of the pavement at the concrete gutter and feathering the depth of cut toward the center of the drive lane. Milling around meter heads and utility features is sometimes required. The typical useful life for an asphalt overlay is twenty years.

**6.2 Asphalt Seal Coating:** The purpose is to seal and add new life to a roadway surface. It protects the existing pavement but does not add significant structural strength. A surface treatment can range from a single, light application of emulsified asphalt as a "fog" seal, to a multiple-surface course made up of alternate applications of asphalt and fine aggregate. Seal coating of all asphalt pavements should be performed at approximately six-year intervals, or approximately twice during the service life of the asphalt pavement. Seal coating more often is generally not cost-effective. The material used should be impervious to petroleum products and should be applied after crack filling, oil-spot cleaning, and full-depth repairs have been accomplished. Seal coating is a cost-effective way of extending the life of asphalt concrete pavement. Seal coating is generally not scheduled for up to five years after an asphalt restoration project.

**6.3 Asphalt Full-Depth Repairs:** In areas where significant alligator cracking, potholes, or deflection of the pavement surface develops, the existing asphalt surface should be removed to the stone base course and the pavement section replaced with new asphalt. Generally, this type of failure is directly associated with the strength of the base course. When the pavement is first constructed, the stone base consists of a specific grain size distribution that provides strength and rigidity to the pavement section. Over time, the stone base course can become contaminated with fine-grained soil particles from the supporting soils beneath the base course. The most positive repair to such an area is to remove the contaminated base course and replace it with new base stone to the design depth. It is appropriate to perform these types of repairs immediately prior to asphalt restoration projects. Generally, this type of repair should not be required for approximately five years after an asphalt restoration project.

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**6.4 Asphalt Crack Filling:** Cracks that develop throughout the life of the asphalt should be thoroughly cleaned of plant growth and debris (lanced) and then filled with a rubberized asphalt crack sealant. If the crack surfaces are not properly prepared, the sealant will not adhere. Crack filling should be accomplished every three to six years to prevent infiltration of water through the asphalt into the sub-grade, causing damage to the road base. It is appropriate to perform these types of repairs immediately prior to edgemill and overlay. Generally, this type of repair should not be required for approximately five years after an edgemill and overlay project.

## 7. ASPHALT PAVEMENT REPORT

Street Name	Total SY Asphalt Pavement	SY Full-Depth Repairs	Linear Footage Cracks	Parking Spaces	Parking Bays
<b>Phase 1</b>					
Ash, 10003 to 10021	1,089	51	1225	0	0
Maple, 10000 to 10014	750	13	844	0	0
Beech, 10023 to 10041	1,112	52	1251	0	0
Nutmeg, 10050 to 10066	1,089	58	1225	0	0
Cedar, 10043 to 10063	1,014	31	951	0	0
Dogwood, 10065 to 10081	723	35	813	0	0
Elm, 10083 to 10099	587	12	550	0	0
Forsythia, 10101 to 10115	850	235	638	0	0
Oak, 10100 to 10112	825	37	1238	0	0
Pine, 10145 to 10168	1,650	81	2475	0	0
Linden, 9990 to 9994	440	0	165	0	0
<b>Phase 1 Total</b>	<b>10,129</b>	<b>605</b>	<b>11,375</b>	<b>0</b>	<b>0</b>
<b>Phase 2</b>					
Belleair, 6216 & 6218	347	110	325	0	0
<b>Phase 2 Total</b>	<b>347</b>	<b>110</b>	<b>325</b>	<b>0</b>	<b>0</b>
<b>TOTALS</b>	<b>10,476</b>	<b>715</b>	<b>11,700</b>	<b>0</b>	<b>0</b>

All quantities approximate

## COMPONENT DATA AND ASSET REPLACEMENT SCHEDULE

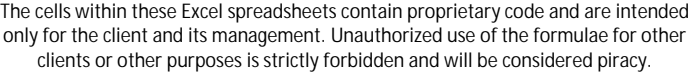
### TABLE 1 EXPLANATION

This table lists the common assets included in the reserve fund plan and provides details of the replacement schedules. A narrative discussion is provided adjacent to each component. Photo references and maintenance protocol reference numbers are also provided. An explanation of each column in the table follows:

Column 1	<b>Component No.</b> is consistent throughout all tables.
Column 2	<b>Component</b> is a brief description of the component.
Column 3	<b>Quantity</b> of the component studied, which may be an exact number, a rough estimate, or simply a (1) if the expenditure forecast is a lump sum allowance for replacement of an unquantified component.
Column 4	<b>Unit of Measurement</b> used to quantify the component: <div style="display: inline-block; vertical-align: top; margin-left: 20px;"> SY = Square Yards  SF = Square Feet  LF = Linear Feet  EA = Each  LS = Lump Sum  PR = Pair  CY = Cubic Yards </div>
Column 5	<b>Unit Cost</b> used to calculate the required expenditure. This unit cost includes removal of existing components and installation of new components, including materials, labor, and overhead and profit for the contractor.
Column 6	<b>Total Asset Base</b> is the total value of common assets included in the study in current dollars. In addition to capital assets, this figure includes one cycle of maintenance liability.
Column 7	<b>Typical Service Life (Yrs) or Cycle</b> is the typical life expectancy of similar components in average conditions or the length of years between replacement cycles, and does not necessarily reflect the conditions observed during the field evaluation. This number is furnished for reference and is not necessarily computed in the system.
Column 8	<b>1<sup>st</sup> Cycle Year</b> is the scheduled year of the first projected replacement or repair.
Column 9	<b>Percentage of Replacement</b> is the percentage of component value to be replaced in the first replacement cycle.
Column 10	<b>Cost for 1<sup>st</sup> Cycle</b> is the future cost (with inflation) of the replacement. It is the product of Column 6 times Column 9 in future dollars.
Column 11	<b>2<sup>nd</sup> Cycle Year</b> is the scheduled year of the second projected replacement or repair. If a second cycle is not listed, it is because the first cycle is beyond the end of the study.
Column 12	<b>Percentage of Replacement</b> is the percentage of component value to be replaced in the second replacement cycle. This can vary from the percentage of the first cycle for various reasons, such as the increased age of a component may require a larger amount of repair.
Columns 13 Through 16	<b>Cycles, Percentage, and Cost</b> repeat as itemized above. Although not shown on the tables, the cycles continue throughout the study period and beyond.
Column 18	<b>Discussion</b> is the description and observed condition of the component and the methodology employed in the decision-making process. Includes the photo reference, <b>(Photo #1, #2, etc.)</b> and Maintenance Protocol reference numbers <b>(7.1, 7.2 etc.)</b> if applicable.



**COMPONENT DATA AND  
ASSET REPLACEMENT SCHEDULE  
TABLE 1  
2020 Through 2039**



## 1 ASPHALT COMPONENTS

## CALENDAR OF EXPENDITURES TABLE 2 EXPLANATION

This table is a yearly plan of action of replacements and costs. A description of the columns in the table follows:

- Column 1    **Year** is the year of the projected replacement and expenditure.
- Column 2    **Component No.** itemizes the components and is consistent throughout the tables.
- Column 3    **Component** is a brief description of the component.
- Column 4    **Present Cost** is the cost for the cycle in today's dollars.
- Column 5    **Future Cost (Inflated)** is the cost for the cycle in future dollars.
- Column 6    **Total Annual Expenditures** gives the total expenditures by year.
- Column 7    **Action** is an area provided for the Board to make notations as to action taken on each component.

Reserve Fund Plan for  
20. MARSHALL POND CLUSTER  
Burke, Virginia

CALENDAR OF EXPENDITURES  
TABLE 2  
2020 Through 2039

YEAR	COMPONENT NO.	COMPONENT	PRESENT COST 2020	FUTURE COST (INFLATED)	TOTAL ANNUAL EXPENDITURES	ACTION
1	2	3	4	5	6	7
2020					2020	
	1.2	Asphalt Restoration Project, Phase 2	\$3,470	\$3,470	TOTAL EXPENDITURES	
	1.3	Asphalt Seal Coat	\$10,670	\$10,670		
	1.4	Asphalt Full-Depth Repair & Crack Filling Allowance	\$30,758	\$30,758		
	3.1	Cyclic Updates	\$2,480	\$2,480		
					\$47,378	
2021					2021	
					NO EXPENDITURES	
2022					2022	
					NO EXPENDITURES	
2023					2023	
	2.1	Storm Water Drainage System Allowance	\$8,040	\$8,532	TOTAL EXPENDITURES	
					\$8,532	
2024					2024	
					NO EXPENDITURES	
2025					2025	
	3.1	Cyclic Updates	\$2,480	\$2,738	TOTAL EXPENDITURES	
					\$2,738	
2026					2026	
	1.1	Asphalt Restoration Project, Phase 1	\$101,290	\$114,069	TOTAL EXPENDITURES	
	1.3	Asphalt Seal Coat	\$330	\$372		
	1.4	Asphalt Full-Depth Repair & Crack Filling Allowance	\$41,866	\$47,147		
					\$161,588	
2027					2027	
					NO EXPENDITURES	
2028					2028	
	2.1	Storm Water Drainage System Allowance	\$8,040	\$9,420	TOTAL EXPENDITURES	
					\$9,420	
2029					2029	
					NO EXPENDITURES	
2030					2030	
	3.1	Cyclic Updates	\$2,480	\$3,023	TOTAL EXPENDITURES	
					\$3,023	
2031					2031	
					NO EXPENDITURES	
2032					2032	
	1.3	Asphalt Seal Coat	\$11,000	\$13,950	TOTAL EXPENDITURES	
	1.4	Asphalt Full-Depth Repair & Crack Filling Allowance	\$11,107	\$14,087		
					\$28,037	
2033					2033	
	2.1	Storm Water Drainage System Allowance	\$8,040	\$10,401	TOTAL EXPENDITURES	
					\$10,401	
2034					2034	
					NO EXPENDITURES	
2035					2035	
	3.1	Cyclic Updates	\$2,480	\$3,338	TOTAL EXPENDITURES	
					\$3,338	
2036					2036	
					NO EXPENDITURES	

Reserve Fund Plan for  
20. MARSHALL POND CLUSTER  
Burke, Virginia

CALENDAR OF EXPENDITURES  
TABLE 2  
2020 Through 2039

YEAR	COMPONENT NO.	COMPONENT	PRESENT COST 2020	FUTURE COST (INFLATED)	TOTAL ANNUAL EXPENDITURES	ACTION
1	2	3	4	5	6	7
2037					2037	
					NO EXPENDITURES	
2038					2038	
	1.2	Asphalt Restoration Project, Phase 2	\$3,470	\$4,956	TOTAL EXPENDITURES	
	1.3	Asphalt Seal Coat	\$10,670	\$15,239		
	1.4	Asphalt Full-Depth Repair & Crack Filling Allowance	\$22,214	\$31,728		
	2.1	Storm Water Drainage System Allowance	\$8,040	\$11,483		
					\$63,406	
2039					2039	
					NO EXPENDITURES	

## CURRENT FUNDING ANALYSIS CASH FLOW METHOD

### TABLE 3.0 EXPLANATION

and, if applicable,

## ALTERNATIVE FUNDING ANALYSIS CASH FLOW METHOD

### TABLE 3.1, 3.2, 3.3 (etc.) EXPLANATION

Table 3.0 shows the financial picture over the twenty-year study period, using the current annual contribution and the reserve fund balance reported at the beginning of the study year. If the results of the study indicate a need to increase the annual contribution to maintain adequate balances throughout the study period, Table 3.1, and possibly, 3.2 will be provided for consideration. Alternatives might also be provided if a community is over-funded and desires to adjust the annual contribution downward.

Alternative funding may be achieved by increasing the annual contribution to a fixed yearly amount or by applying an annual escalation factor to increase contributions over time, or a combination of both methods. An inflation factor and interest income factor may be included in the calculations on this page.

A description of the columns in the table follows:

Column 1	<b>Year</b>
Column 2	<b>Total Asset Base</b> of all common capital assets included in the reserve fund with costs adjusted for inflation.
Column 3	<b>Beginning Reserve Fund Balance</b> is the reserve fund balance after all activity in the prior year is completed.
Column 4	<b>Annual Contribution</b> , on Table 3, is the amount contributed annually to the reserve fund as reported by the Board of Directors. On the Alternative Funding Analysis tables (3.1, 3.2, etc.), the annual contribution is projected to maintain positive balances throughout the study period.
Column 5	<b>Interest Income</b> , which is indicated in the heading of the table, is applied to the reserve fund balance and is accrued monthly throughout each year after the yearly expenditures are deducted. The interest income percentage may be varied to reflect actual experience of the community investments.
Column 6	<b>Capital Expenditures</b> are annual totals of expenditures for each year of the study period adjusted by the inflation percentage listed in the heading of the table.
Column 7	<b>Ending Reserve Fund Balance</b> is the result of the beginning reserve fund balance plus the annual contribution, plus interest income, less capital expenditures for the year.
Column 8	<b>Balance to Asset Base Ratio</b> , expressed as a percentage, is the ratio between the ending reserve fund balance and the total asset base for that year. The ratio is useful to the analysts in understanding general financial condition, but there is no standard ratio as each community's condition and complexity varies.

Reserve Fund Plan for  
20. MARSHALL POND CLUSTER  
Burke, Virginia

CURRENT FUNDING ANALYSIS  
CASH FLOW METHOD  
TABLE 3



Beginning Reserve Fund Balance: **138,867** Annual Contribution To Reserves: **15,587** Contribution Percentage Increase: **2.00%** Annual Inflation Factor: **2.00%** Annual Interest Income Factor: **1.50%**

In Dollars

YEAR	TOTAL ASSET BASE	BEGINNING RESERVE FUND BALANCE	ANNUAL CONTRIBUTION	INTEREST INCOME	CAPITAL EXPENDITURES	ENDING RESERVE FUND BALANCE
1	2	3	4	5	6	7
2020	169,000	138,867	15,587	1,839	47,378	108,915
2021	172,380	108,915	15,899	1,775	0	126,588
2022	175,827	126,588	16,217	2,044	0	144,849
2023	179,344	144,849	16,541	2,253	8,532	155,112
2024	182,931	155,112	16,872	2,480	0	174,464
2025	186,589	174,464	17,209	2,753	2,738	191,688
2026	190,321	191,688	17,553	1,723	161,588	49,376
2027	194,128	49,376	17,905	892	0	68,173
2028	198,010	68,173	18,263	1,102	9,420	78,118
2029	201,970	78,118	18,628	1,332	0	98,077
2030	206,010	98,077	19,000	1,612	3,023	115,667
2031	210,130	115,667	19,380	1,905	0	136,952
2032	214,333	136,952	19,768	2,001	28,037	130,685
2033	218,619	130,685	20,163	2,054	10,401	142,501
2034	222,992	142,501	20,567	2,320	0	165,388
2035	227,451	165,388	20,978	2,642	3,338	185,670
2036	232,001	185,670	21,398	2,979	0	210,046
2037	236,641	210,046	21,826	3,351	0	235,223
2038	241,373	235,223	22,262	3,218	63,406	197,297
2039	246,201	197,297	22,707	3,165	0	223,169
STUDY PERIOD TOTALS			378,723	43,440	337,861	

Reserve Fund Plan for  
20. MARSHALL POND CLUSTER  
Burke, Virginia

# ALTERNATIVE FUNDING ANALYSIS CASH FLOW METHOD HYBRID APPROACH TABLE 3.1



Beginning Reserve Fund Balance: **138,867** Annual Contribution To Reserves: **15,587** Contribution Percentage Increase: **1.25%** Annual Inflation Factor: **2.00%** Annual Interest Income Factor: **1.50%**

In Dollars

YEAR	TOTAL ASSET BASE	BEGINNING RESERVE FUND BALANCE	ANNUAL CONTRIBUTION	INTEREST INCOME	CAPITAL EXPENDITURES	ENDING RESERVE FUND BALANCE
1	2	3	4	5	6	7
2020	169,000	138,867	15,587	1,839	47,378	108,915
2021	172,380	108,915	14,419	1,763	0	125,096
2022	175,827	125,096	14,599	2,009	0	141,704
2023	179,344	141,704	14,781	2,191	8,532	150,144
2024	182,931	150,144	14,966	2,390	0	167,501
2025	186,589	167,501	15,153	2,631	2,738	182,547
2026	190,321	182,547	15,343	1,566	161,588	37,868
2027	194,128	37,868	15,534	699	0	54,101
2028	198,010	54,101	15,729	869	9,420	61,279
2029	201,970	61,279	15,925	1,056	0	78,260
2030	206,010	78,260	16,124	1,289	3,023	92,650
2031	210,130	92,650	16,326	1,533	0	110,508
2032	214,333	110,508	16,530	1,576	28,037	100,577
2033	218,619	100,577	16,737	1,571	10,401	108,483
2034	222,992	108,483	16,946	1,777	0	127,206
2035	227,451	127,206	17,158	2,034	3,338	143,060
2036	232,001	143,060	17,372	2,303	0	162,734
2037	236,641	162,734	17,589	2,601	0	182,925
2038	241,373	182,925	17,809	2,392	63,406	139,720
2039	246,201	139,720	18,032	2,257	0	160,009
STUDY PERIOD TOTALS			322,659	36,344	337,861	FULLY FUNDED BALANCE GOAL

# FUNDING ANALYSIS COMPONENT METHOD

## TABLE 4 EXPLANATION

Table 4 is a yearly list of annual contributions toward each component, which must be made to achieve 100% funding. The reserve fund balance is the balance at the beginning of the study year. The beginning reserve fund balance is applied, proportionately, to each component prior to calculating the yearly contribution for each component. Future costs (inflation) are factored into the replacement cycles. The annual contribution for each year is calculated in the bottom row of the study labeled **Annual Component Contribution Totals**. Interest and inflation are calculated at the same annual rates as the Cash Flow Method (Table 3).

Column 1	<b>Component Number</b> is consistent throughout the tables.
Column 2	<b>Component</b> is a brief description of the component.
Columns 3 - 22	<b>Years</b> lists the annual contribution amount toward each component throughout the twenty-year study period, which is totaled at the bottom of the component table.

## COMPONENT METHOD SUMMARY

The component method summary computes the beginning reserve fund balance, the annual component contribution, the annual expenditures, and interest income. It then provides the ending reserve fund balance for each year of the study.





Beginning Reserve Fund Balance:

In Dollars 138,867

Component Number	COMPONENT	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039
1 ASPHALT COMPONENTS																					
1.1	Asphalt Restoration Project, Phase 1	2,378	2,378	2,378	2,378	2,378	2,378	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880	7,880
1.2	Asphalt Restoration Project, Phase 2	690	240	240	240	240	240	240	240	240	240	240	240	240	240	240	240	240	240	342	342
1.3	Asphalt Seal Coat	1,445	59	59	59	59	59	2,221	2,221	2,221	2,221	2,221	2,221	2,426	2,426	2,426	2,426	2,426	2,426	84	84
1.4	Asphalt Full-Depth Repair & Crack Filling All	11,500	7,505	7,505	7,505	7,505	7,505	2,242	2,242	2,242	2,242	2,242	2,242	5,051	5,051	5,051	5,051	5,051	5,051	10,719	10,719
2 SITE FEATURES																					
2.1	Storm Water Drainage System Allowance	364	364	364	1,813	1,813	1,813	1,813	1,813	2,002	2,002	2,002	2,002	2,002	2,210	2,210	2,210	2,210	2,210	2,440	2,440
3 ENGINEERING																					
3.1	Cyclic Updates	849	527	527	527	527	582	582	582	582	582	642	642	642	642	642	709	709	709	709	709
ANNUAL COMPONENT CONTRIBUTION TOTALS		17,226	11,073	11,073	12,522	12,522	12,577	14,978	14,978	15,167	15,167	15,227	15,227	18,241	18,449	18,449	18,516	18,516	18,516	22,174	22,174

COMPONENT METHOD SUMMARY	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039
BEGINNING RESERVE FUND BALANCE	138,867	110,953	123,792	136,825	142,984	157,768	170,092	26,174	41,669	48,169	64,188	77,485	94,007	85,780	95,274	115,312	132,383	153,050	174,028	135,606
PLUS ANNUAL COMPONENT CONTRIBUTION	17,226	11,073	11,073	12,522	12,522	12,577	14,978	14,978	15,167	15,167	15,227	15,227	18,241	18,449	18,449	18,516	18,516	18,516	22,174	22,174
CAPITAL EXPENDITURES	47,378	0	0	8,532	0	2,738	161,588	0	9,420	0	3,023	0	28,037	10,401	0	3,338	0	0	63,406	0
SUBTOTAL	108,715	122,026	134,865	140,815	155,506	167,607	23,482	41,152	47,416	63,336	76,392	92,712	84,211	93,828	113,723	130,490	150,899	171,566	132,796	157,780
PLUS INTEREST INCOME @ 1.50%	2,238	1,766	1,960	2,169	2,262	2,486	2,691	518	753	851	1,094	1,295	1,569	1,446	1,590	1,893	2,151	2,463	2,809	2,229
FULLY FUNDED RESERVE FUND BALANCE	110,953	123,792	136,825	142,984	157,768	170,092	26,174	41,669	48,169	64,188	77,485	94,007	85,780	95,274	115,312	132,383	153,050	174,028	135,606	160,009

PERCENT FUNDED FOR CURRENT CYCLE	121%
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TOTAL EXPENDITURES	337,861
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TOTAL CONTRIBUTIONS	322,772
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STUDY PERIOD TOTAL INTEREST	36,231
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AVERAGE ANNUAL CONTRIBUTION	16,139
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